



## Satcom as a Managed Service: Advantages over Traditional Satcom

In today's interconnected world, effective communication is crucial for businesses to thrive.

Satellite communication (satcom) has long been a reliable solution, reaching even the most remote regions with limited terrestrial infrastructure. Traditionally, businesses had to manage their own satcom systems, but the rise of managed satcom services has introduced several benefits that surpass traditional approaches. In this blog, we will explore the advantages of satcom as a managed service and how it can streamline operations for businesses.

### 1. Simplified Management and Support:

One of the primary advantages of opting for a managed satcom service is the simplified management and support it offers. Instead of investing in and operating complex satellite infrastructure in-house, businesses can rely on experienced managed service providers who take care of all the technical aspects, including network planning, installation, maintenance, and troubleshooting. This allows businesses to focus on their core operations, saving time and resources that would otherwise be spent on managing complicated satcom systems.

### 2. Increased Flexibility and Scalability:

Managed satcom services provide businesses with greater flexibility and scalability in meeting their varying communication needs. With traditional satcom systems, businesses often have fixed capacity and limited options for expanding or adjusting their services. Managed services, however, enable businesses to scale their connectivity up or down based on demand, ensuring they have the bandwidth required for their communication requirements. This scalability allows businesses to adapt quickly to changing needs and avoid overpaying for unused capacity.

### **3. Enhanced Network Performance:**

Managed satcom services often leverage advanced technologies and infrastructure that provide enhanced network performance. By utilizing high-throughput satellites, optimized networks, and advanced data compression techniques, managed services can deliver faster and more reliable connectivity. This is particularly beneficial for bandwidth-intensive applications such as video conferencing, data transfers, and multimedia content delivery, enabling businesses to maximize productivity and collaboration.

### **4. Proactive Monitoring and Support:**

Unlike traditional satcom, where businesses often rely on reactive troubleshooting, managed satcom services offer proactive monitoring and support. Network operations centres (NOCs) continuously monitor the performance and health of the satellite links, promptly identifying and addressing potential issues. Managed service providers can also promptly deploy field technicians for on-site support if needed, reducing downtime and ensuring uninterrupted communication. Proactive monitoring and support minimize the impact of any disruptions and enhance overall service reliability.

### **5. Cost-Effective Solutions:**

Managed satcom services can offer cost-effective solutions for businesses. Instead of purchasing and maintaining expensive satellite hardware, businesses can opt for a more affordable subscription-based model. Managed services provide predictable monthly costs, making budgeting easier and eliminating the need for significant upfront investments. Moreover, the economies of scale achieved by managed service providers can result in lower operational costs compared to running individual satellite systems, translating into cost savings for businesses.

Satcom as a managed service has emerged as a valuable solution, offering numerous benefits over traditional satcom approaches. The simplification of management and support, increased flexibility and scalability, enhanced network performance, proactive monitoring, and cost-effectiveness are key advantages of opting for a managed satcom service. By partnering with experienced service providers, businesses can enjoy reliable and efficient communication, enabling them to focus on their core operations while benefiting from the latest advancements in satellite technology.